



Infor Performance Management

Infor PM is an Enterprise Performance Management Suite that covers all aspects of a Business Intelligence solution within an organization.

The Infor PM solution covers these areas:

- Budgeting
- Financial Consolidation
- Forecasting
- Planning module to cover "what-if" scenarios
- Reporting
- Dashboards
- Web based data load and mapping capabilities
- OLAP tools to "dig deep" into details

One secure central database and one common model structure will provide the "one version of the truth".

Infor PM is database neutral and can easily run on SQL or Oracle.

Down below is a fast introduction to the different parts of the product.

Infor PM Budgeting

Based on the common model and the enhanced security setup the end users will do web based or Excel budgeting

Web based

The screenshot shows a web-based interface for budgeting data entry. It features a table with columns for months from January 2009 to June 2009. The rows list various cost centers such as Advertising, Travel Expense, Entertainment, Total Sales and Marketing, Salaries, Fringes, Repairs and Maintenance, Depreciation, Power and Utilities, Office Supplies, Training Expense, and Total General and Administrative. The data is entered in a structured format with yellow and grey cells.

	January 2009	February 2009	March 2009	April 2009	May 2009	June 2009
Advertising	1,191	295	1,011	1,762	1,278	1,709
Travel Expense	365	320	1,477	1,238	372	1,779
Entertainment	1,728	636	926	1,286	1,243	1,422
Total Sales and Marketing	3,284	1,252	3,414	4,283	2,892	4,910
Salaries	1,675	1,675	1,714	1,775	1,775	1,775
Fringes	0	0	0	0	0	0
Repairs and Maintenance	612	1,205	1,277	623	332	1,314
Depreciation	7,929	7,929	7,929	8,879	8,879	8,879
Power and Utilities	1,289	1,546	311	951	1,743	706
Office Supplies	301	1,758	1,274	1,265	1,059	364
Training Expense	1,051	892	919	957	908	1,022
Total General and Administrative	12,857	15,044	13,423	14,450	14,696	14,060

Budgeting Data Entry Page (Using Submission Status)

Via Excel

The screenshot shows an Excel spreadsheet for financial consolidation. It includes a menu bar with options like File, Edit, View, Insert, Format, Tools, Data, Window, BPA Views, and Help. The spreadsheet has columns for Actual and Budget values. The rows list various cost centers and their consolidated values.

	Actual	Budget
Advertising	1,736	1,687
Travel Expense	1,736	1,681
Entertainment	1,389	1,452
Total Sales and Marketing	4,861	4,821
Salaries	347	1,775
Fringes	5,000	0
Repairs and Maintenance	1,389	1,202
Depreciation	694	8,879
Power and Utilities	1,389	1,265
Office Supplies	694	667
Training Expense	1,010	1,041
Total General and Administrative	10,524	14,828

Data Entry View for Submission Status (Financial Consolidation)

Infor PM contains a formula based building block that gives you the opportunity to design the exact budget model relevant to your business, e.g. volume or driver based model.

Watch a demo here: <http://www.infor.com/company/solutiondemos/solutiondemos-pm/>

Infor PM Financial Consolidation

Complex Group Accounting

Consolidation Method Table (normal ranges):

Full	100%	> 50
Proportional	50 <=	>= 50
Equity	50 <	>= 20
Investment	< 20	< 20

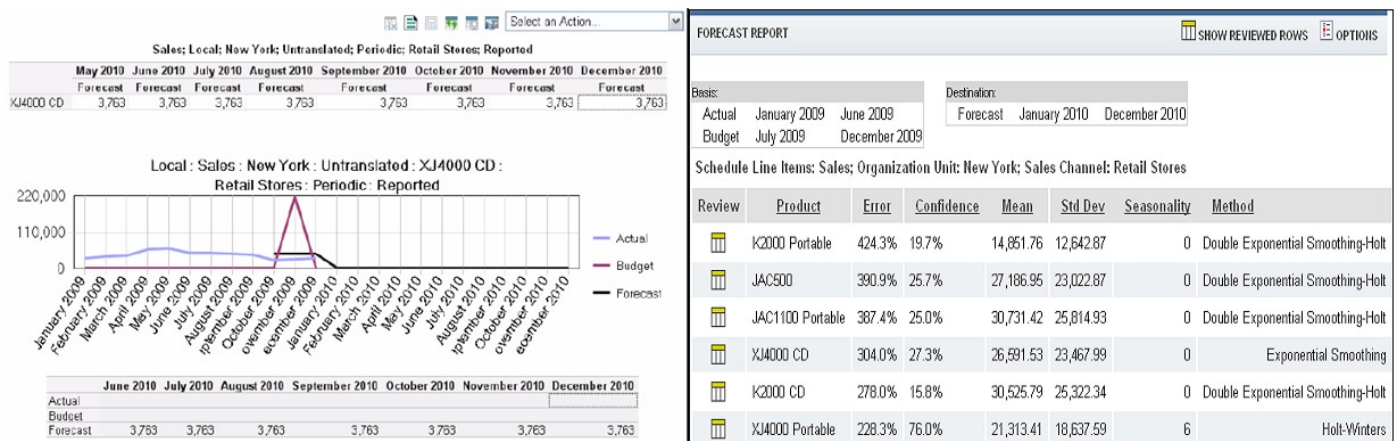
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Infor PM Financial Consolidation contains one of the most advanced modules on the market for handling complex financial consolidation challenges in your business.

Aspects like complex legal structures with Cross-Holdings, Proportional- and Investment consolidation and Automatic Intercompany Eliminations etc. are handled by Infor PM Financial Consolidation.

Watch a demo here: <http://www.infor.com/company/solutiondemos/solutiondemos-pm/>

Infor PM Forecasting



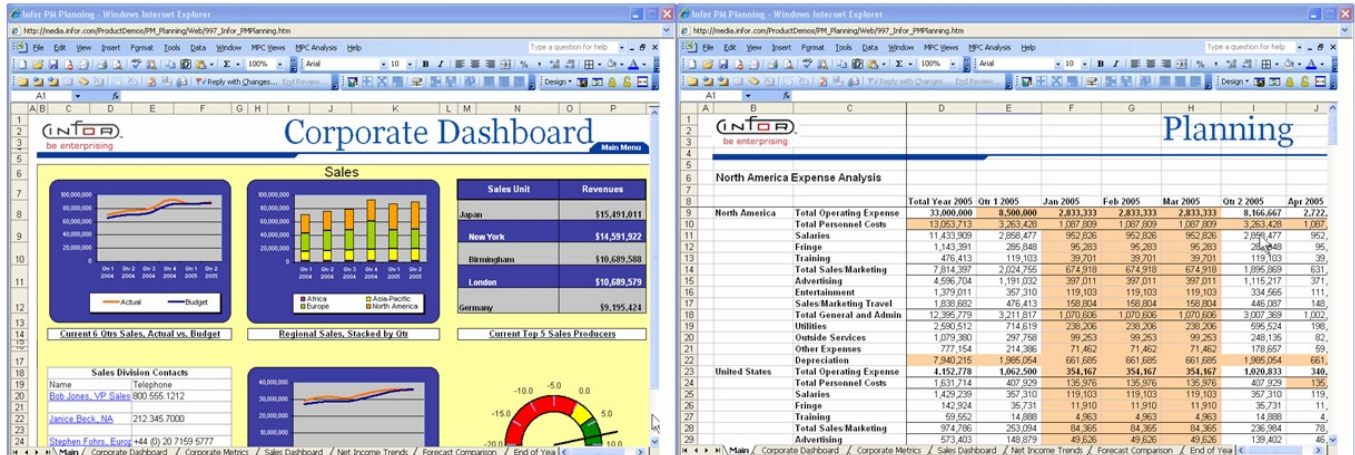
Based on historical figures the Forecasting module enables you to prepare a statistical forecasting for your budget or forecasts. This can afterwards be modified if there are any outliers. The Forecast Module automatically picks the most suitable statistical model to predict the future numbers.

Watch a demo here: <http://www.infor.com/company/solutiondemos/solutiondemos-pm/>

Infor PM Planning

Planning works from a user friendly Excel environment. In Planning you can perform "What if scenarios" based on the existing basic model and write your changes back to the database. Your "what if analysis" can take advantage of the top down spreading functionality in the product using a highly advanced allocation algorithm with the opportunity to lock certain data areas and set top/down boundaries on figures.

This is a powerful tool for the business analysts in your organization.



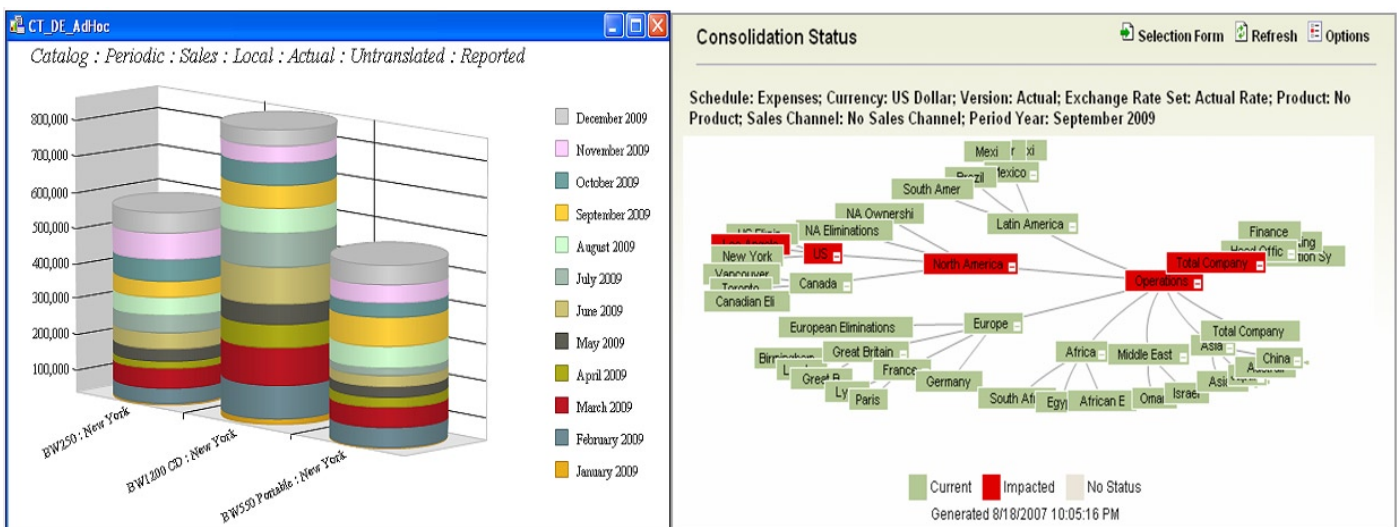
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Reporting capabilities

Infor PM contains enhanced reporting capabilities like graphs, pivot tables and overviews etc.

Microsoft Reporting Services and Crystal Reports are fully integrated reporting solutions in Infor PM enabling picture perfect printing from the web.

Due to the .NET framework integration it is possible to copy/paste or export reports and graphs to Microsoft Office.

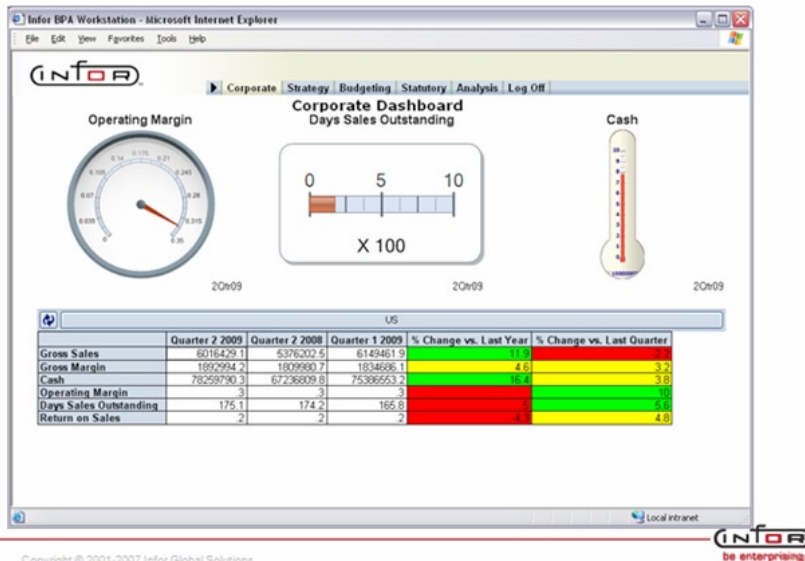


Watch a demo here: <http://www.infor.com/company/solutiondemos/solutiondemos-pm/>

Dashboards

Infor PM enables highly advanced Dashboards to be distributed around the company based on the security roles setup centrally by the administrator.

Gauges and Dashboard Builder



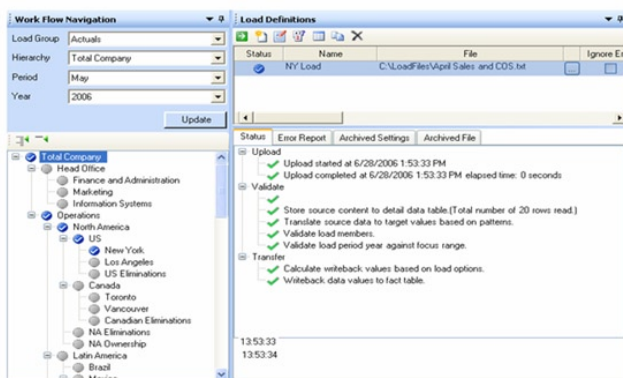
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Infor Openlink Enterprise - Web based data loader

The fully integrated Infor web data loader, Openlink Enterprise, makes it very easy to integrate new business units into your overall solution.

By using the web data loader you can push out the responsibility to those that "knows the numbers" and thereby creating a transparent process from the ERP to the Performance Management system.

EIF Integration – Data Loading Workflow



The screenshot shows the 'Definition' tab of a load definition in the Infor Openlink Enterprise Data Loading Workflow interface. It displays a table with columns for Dimensions, Source Pattern, and Target Member. The dimensions listed are Year, Schedule, Unit, Version, Product, and Sales Channel. The source pattern is '2008' and the target member is '2009'.

Dimensions	Source Pattern	Target Member
Year	2008	2009
Schedule	2008	2009
Unit	2008	2009
Version	2008	2009
Product	2008	2009
Sales Channel	2008	2009

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Infor PM Application Studio

- Report design resembles spreadsheets for flexible reports and fast implementation
- Single cell access to all major data sources
- Link data from different sources within one report
- Highly sophisticated user rights for maximum security
- Publishing via Windows client or the Web

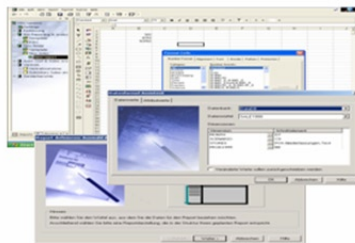
Infor PM OLAP - Office Plus

- Users work in a familiar Excel environment
- Quick and easy analysis from the ad hoc browser
- Custom reporting via formula engine
- No spreadsheet chaos due to the underlying OLAP Server
- Local cube wizard provides offline analysis -independent from your enterprise network
- Suitable for both financial analysts and IT experts

Infor PM Application Builder

The user interface is similar to Microsoft Office (Excel)

- Users can leverage existing knowledge
- Low training costs
- Rapid deployment
- Numerous assistants support the user in the report formation
- All reports are automatically available in the web as HTML-documents



Watch a demo here: <http://www.infor.com/company/solutiondemos/solutiondemos-pm/>